



## Role Profile

Role Title	Analyst
Reporting to	Dan Sheahan
Team	Northern Corporate Finance (Sector Advisory)
Division	ICIB
Key relationships	Liam Gribben, Kieran Campion, Dan Crossland
Regulatory status	Certified Person (CP): <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
If CP, please confirm: (i) The type of certified function(s) performed  For guidance see <i>Role descriptions – help with defining Certified Persons</i>	Please tick as many as applicable:  Material Risk Taker (MRT) <input type="checkbox"/> Client-dealing function <input checked="" type="checkbox"/> Requires FCA qualification <input type="checkbox"/> Supervisor/manager of a CP <input type="checkbox"/>
<b>Qualifications</b>	
(ii) Mandatory professional qualifications and exams (required for the role)	(ii) Mandatory professional qualifications and exams required under the FCA T&C rules or prescribed by IW&I ( <b>please state N/A if no qualifications/exams are required for this role</b> ): Yes
Team Description	Corporate Finance M&A Advisory. Advising on buy-side, sell-side and fund raising transactions for both corporates and Private Equity
Description of role and key responsibilities	Supporting the rest of the team in: <ul style="list-style-type: none"> <li>- Preparation of pitch materials and supporting analysis including valuations, buyer research, business/market analysis etc</li> <li>- Preparation of marketing materials for transactions eg Information Memoranda, Teasers, management presentations</li> <li>- Market mapping and research</li> <li>- Starting to build a personal network within the corporate finance community (eg PE, lawyers, accountants) across the North of England (typically Leeds and Manchester)</li> </ul>
Core skills and knowledge	<ul style="list-style-type: none"> <li>- Analytical and curious mind</li> <li>- Commercial acumen</li> <li>- Accounting/financial competence/confidence</li> <li>- Ability to learn quickly and through the job rather than in a classroom</li> <li>- Hard working and a team player</li> <li>- Good interpersonal skills</li> </ul>



Out of the Ordinary™



Any other attributes that would be helpful, but not essential for the role.	- Open minded and willing to listen. Not overly confident/cocky
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This role description accurately reflects the key responsibilities and associated skills, knowledge and attributes required for to perform this role at this time. It is the responsibility of the employee and manager, to update this profile, (and store against the employee's record), as responsibilities, required skills and knowledge changes.